



## DIGITAL AUDIENCE PROFILE

#### ADVERTISE WITH **ASI**

**ASI** is focused on in-depth coverage of adhesive and sealant manufacturing, formulations and finished products such as pressure-sensitive adhesives (PSAs), structural adhesives, sealants and coatings. **ASI** offers useful information targeted toward global manufacturers, formulators and end users of adhesives and sealants, as well as coatings, for applications in automotive, electronics, packaging, construction and more.

www.adhesivesmag.com





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#### **BNP Media Inc.**

Birmingham, MI

Alliance for Audited Media has reviewed the BNP Media audience and media management technology platform and Digital Audience Profile reporting solution for conformance to generally accepted information security management and reporting standards.

Our examination was performed in accordance with generally accepted information security management and reporting standards. Our examination included reviews of Platform Technology, Data Life Cycle Management, System Monitoring, Access Controls, Software Development Life Cycle, Media Production, Media Distribution, Audience Data, Documentation, Reporting, and Disclosures. The examination included those procedures we considered necessary in the circumstances to obtain a reasonable basis for rendering our opinion.

Based on our review, we are not aware of any material modifications that should be made to the BNP Media audience and media management platform and Digital Audience Profile reporting solution for recording, processing, and reporting audience and media data.

The accreditation of the BNP Media audience and media management technology platform and Digital Audience Profile reporting solution is as of December 31, 2023.

This report is intended solely for use by the management of BNP Media and its customers.

#### Alliance for Audited Media

Alliance for Audited Media March 31, 2024



#### Audience Profile

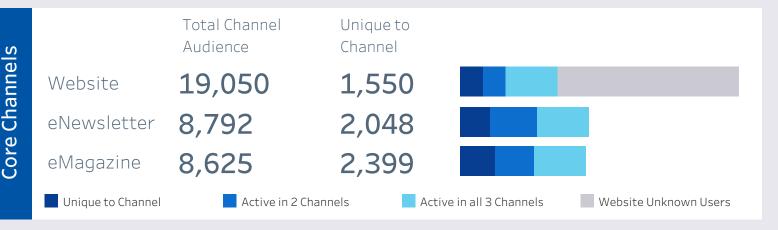
Adhesives & Sealants Industry serves global manufacturers, formulators, and end users of adhesives and sealants, pressure sensitives and other adhesive/sealant products.

13,921

Unique Active Audience

72%

Engaged



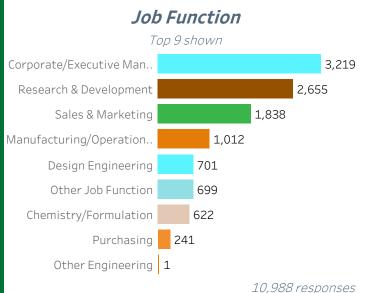
**221**Webinar Average Registrants

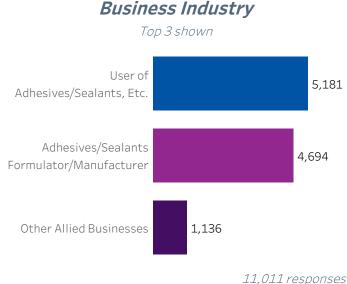
8,182
Standard eBlast Delivery

17,960

Blast Delivery Social Media Total Followers

## Demographics Loop Corp





#### **Audience Profile Glossary**



UNDERSTANDING AUDIENCE PROFILE DASHBOARD

#### Time Frame - As of Last day of Month shown

#### Total Audience:

**Unique Active Audience:** Number of unique active customers with known first-party data active within product specific time frames for all products.

**Engaged:** Number of engaged customers with known first-party data within product specific time frames for all products.

\* Product-specific time frames for each Channel may be found in Table A.

#### **Core Channels**

The three core channels are Website, eNewsletter, and eMagazine.

- Total Channel Audience: Total number of customers for specified product.
- Unique to Channel: Number of unique customers active only in specified channel.
- Active in 2 Channels: Number of unique customers active in two channels. Examples: A customer is active within Website and eNewsletter channels but not eMagazine. Or a customer is active within eNewsletter and eMagazine channels but not the Website.
- Active in all 3 Channels: Number of unique customers active in all three channels.
- Website Unknown Users: Number of total users who visited the website within the specified time frame
  who are not accounted for in the BNP Media database. The number of Unique Website Users may be higher than shown due to the number of unknown users.

#### **Additional Channels**

Additional channels may include Webinars, Events, Continuing Education (CE), eBlast, Social Media.

- Webinar Average Registrants (if applicable): Average registrants per webinar.
- Unique Event Registrants (if applicable): Average registrants per event.
- **CE Active Registered Users** (*if applicable*): Total active registered users for the Continuing Education Center.
- Standard eBlast Delivery (sponsored only): Delivery count of a typical eBlast within the last 3 months.
- Social Media Total Followers (if applicable): Follower counts by channel for the most recent month.

#### **Demographics**

- **Job Function:** Top job functions of the Unique Active Audience.
- Business Industry: Top business industries of the Unique Active Audience.

#### **Table A**

\* BNP Media uses a proprietary algorithm to calculate the number of active and engaged users for each channel based on the time frames listed in the table below.

	Active Criteria	Engaged Criteria
Website	6 Months	6 Months
eNewsletter	Included in most recent list	6 Months
eMagazine	Included in most recent list	12 Months
Webinar	12 Months	18 Months
Event	18 Months	18 Months
Continuing Education	13 Months	13 Months
eBlast	Included in most recent list	6 Months



#### eMagazine - Summary







#### eMagazine Notification Email Metrics

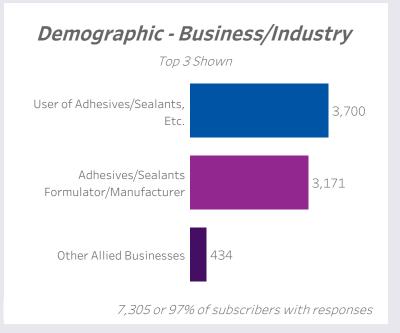
Issue Name	Sends	Unique Delivered	* Unique Opens	* Open Rate	tal Clicks	CTR
October 2024	4	7,070	2,618	37.0%	407	3.0%
November 2024	4	7,368	2,883	39.1%	513	3.6%
December 2024	4	7,540	3,131	41.5%	643	4.4%

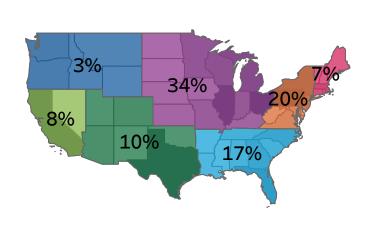
<sup>\*</sup> Due to Apple Mail Privacy enabled on user devices, open rates may be inflated as of November 2021. Clicks are not impacted.



#### eMagazine - Subscriber Demographics & Locations

# Demographic - Job Function Top 8 Shown Corporate/Executive Managem... 2,301 Research & Development 1,768 Sales & Marketing 1,137 Manufacturing/Operations/Pro.. 720 Design Engineering 478 Chemistry/Formulation 385 Other Job Function 327 Purchasing 186

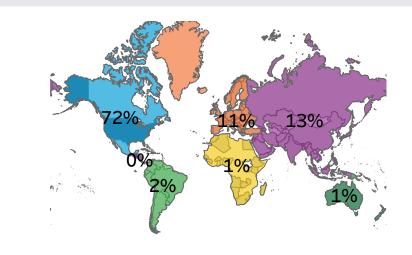




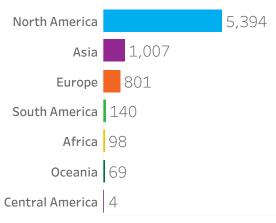
7,302 or 97% of subscribers with responses

## Midwest 1,639 Mid-Atlantic 958 Southeast 835 Southwest 463 Unknown US 390 West 385 Northeast 336 Northwest 163 Non-Continental US 35

69% of subscribers are located in the US



#### Unique Subscribers by Region



31% of subscribers are located internationally





UNDERSTANDING MAGAZINE AUDIENCE DASHBOARD eMAGAZINE SUMMARY

#### **Time Frame**

3 months

#### **KPIs**

- Total Qualified Subscribers: Active digital subscribers as of the most recent issue.
- Average Issue Pageviews: The average monthly pageviews on the eMagazines.

#### **Activity by eMagazine Issue**

- Issue Date: eMagazine issue date.
- **Sessions:** Number of times users interacted with the eMagazine. Sessions are terminated after 30 minutes of inactivity.
- **Session Duration (min):** The average session length.
- Pageviews: The total number of eMagazine pageviews.

#### **eMagazine Notification Email Metrics**

- Monthly Sends: Total number of notification emails deployed per issue.
- **Delivered:** Number of unique email subscriber addresses eMagazine notification emails were delivered to for this issue.
- **Unique Opens:** Number of unique subscriber email addresses who opened any notification email for this issue.
- Open Rate: Ratio of unique Opens to Delivered.
- Total Clicks: Number of subscribers who clicked a link within a particular notification email.
- CTR: Click Through Rate is the percentage of subscribers who click on a link within the notification email.



#### *eNewsletters*



Active Unique Recipients

8,792



% of Recipients Engaged

70%



Sends per Month

8

#### Recipient Activity by eNewsletter Over the Last 3 Months

eNewsletter Name	Average Delivered	
ASI eNews	6,158	2,329 * Unique Opens - Single Send Avg (38%) 4,670 * Total Engaged Recipients (76%)
Adhesives in Action	5,290	1,920 * Unique Opens - Single Send Avg (36%) 2,907 * Total Engaged Recipients (55%)
Material Matters	4,845	1,771 * Unique Opens - Single Send Avg (37%) 2,717 * Total Engaged Recipients (56%)
Sustainability Now	929	350 * Unique Opens - Single Send Avg (38%) 543 * Total Engaged Recipients (56%)

**Engaged Recipient:** Any recipient who opened at least one email of this type in the report time frame.

Unique Opens - Single Send Avg

Unique Opens - All Sends

Delivered

#### eNewsletter Activity Averages

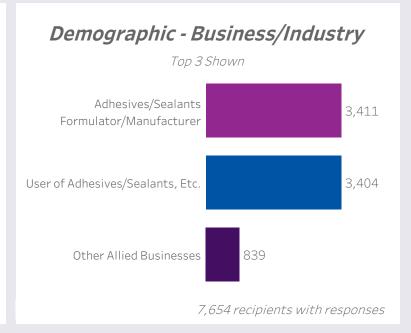
eNewsletter Name	Monthly Sends	Delivered	* Unique Opens	* Open Rate	Total Clicks	CTR
ASI eNews	4.7	6,158	2,329	37.8%	555	9.0%
Adhesives in Action	1.0	5,290	1,920	36.3%	400	7.6%
Material Matters	1.0	4,845	1,771	36.5%	339	7.0%
Sustainability Now	1.0	929	350	37.6%	107	11.5%

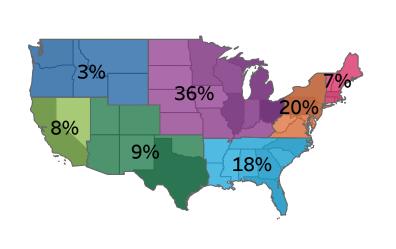
<sup>\*</sup> Due to Apple Mail Privacy enabled on user devices, open rates may be inflated as of November 2021. Clicks are not impacted.



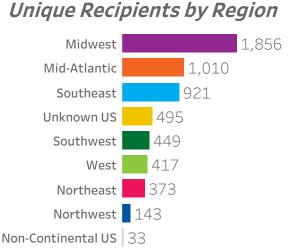
#### eNewsletters - Recipient Demographics & Locations

# Demographic - Job Function Top 8 Shown Research & Development 2,005 Corporate/Executive Manage.. 1,961 Sales & Marketing 1,450 Manufacturing/Operations/Pr.. 651 Other Job Function 483 Chemistry/Formulation 453 Design Engineering 432 Purchasing 175 Other Engineering 1

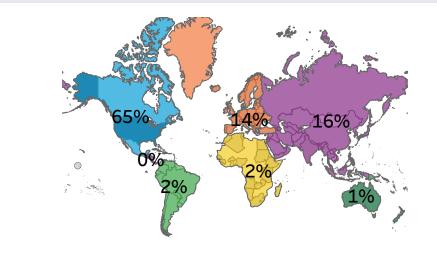


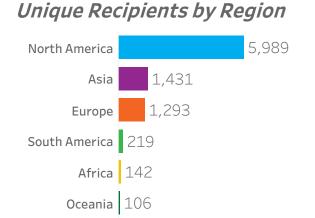


7,611 recipients with responses



62% of recipients are located in the US





Central America | 12

38% of recipients are located internationally



#### **eNewsletter Audience Glossary**

UNDERSTANDING ENEWSLETTER AUDIENCE DASHBOARD

#### **Time Frame**

3 Months

#### **KPIs**

- Active Unique Recipients: Number of unique email addresses that received any brand eNewsletter in the 3-month period.
- % of Recipients Engaged: Percent of recipients who opened\* any eNewsletter.
- **Sends / Month:** Total eNewsletters sent per month.

#### **Recipient Activity by eNewsletter**

- Average Delivered: The average number of emails delivered per eNewsletter.
- *Unique Opens, Single Send Avg:* Average unique opens\* (uniqueness calculated for each email sent) for all emails sent.
- Total Engaged Recipients: Number of unique Recipients who have opened\* one or more of the
  delivered emails.

#### **eNewsletter Activity Averages**

- Monthly Sends: Total number of eNewsletters deployed per month.
- **Delivered:** Average number of eMails, per eNewsletter, deployed per month.
- Unique Opens: Average number of unique Recipients (delivered) who opened\* a particular eNewsletter.
- Open Rate: The ratio of Unique Opens\* to Delivered.
- Total Clicks: Average number of recipients who clicked a link within a particular eNewsletter.
- CTR: Click Through Rate is the percentage of recipients who click on a link within the eNewsletter.

<sup>\*</sup>Due to Apple Mail Privacy enabled on user devices, opens/open rates may be inflated as of November 2021. Clicks are not impacted.



#### Website - www.adhesivesmag.com



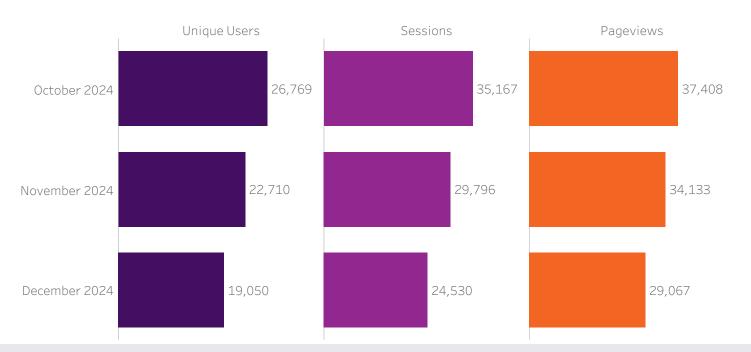




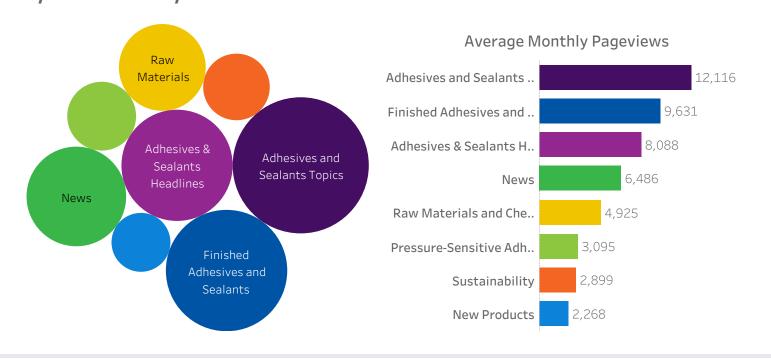
Average Monthly Pageviews

33,536

#### Monthly Website Statistics



#### Top 8 Content Topics Viewed





#### Website - Known User Activity



Active Registered Users **2,028** 

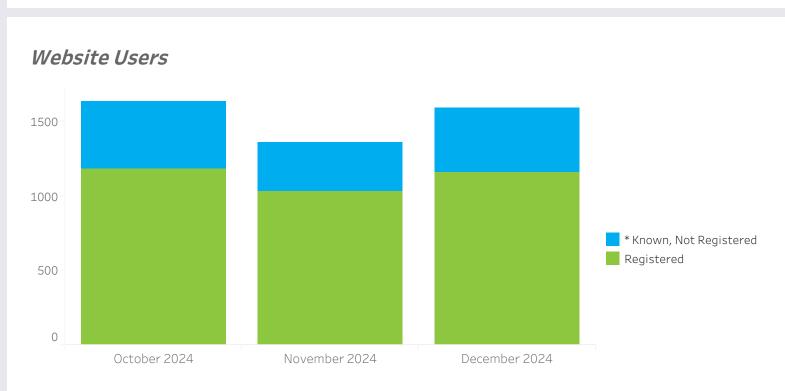
Active Known Users

2,911

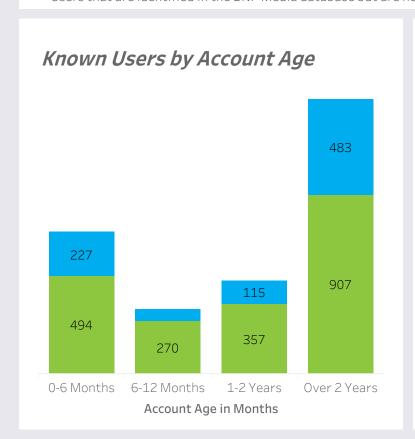


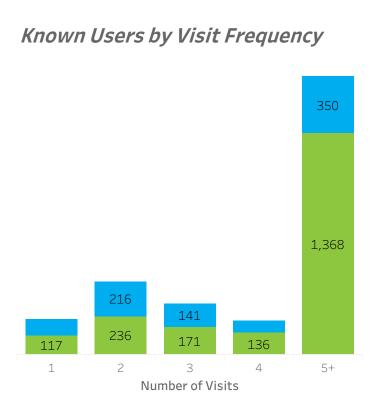
Average Visits per User

*15.9* 





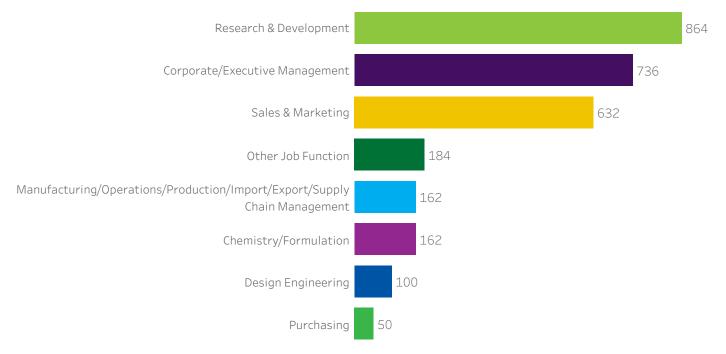






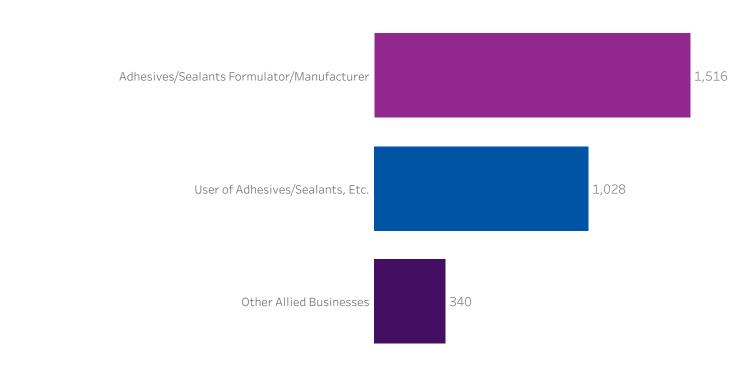
#### Website - User Demographics

#### **Demographic - Job Function** Top 8 Shown



2,890 or 99% of users with responses

#### Demographic - Business/Industry Top 3 Shown



2,884 or 99% of users with responses



#### Website - User Locations



% of Users Based in US

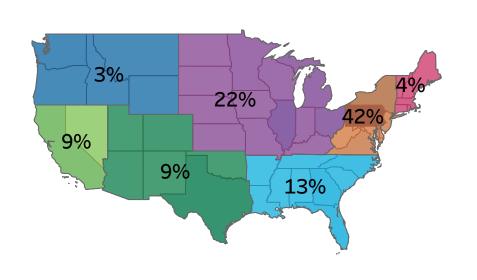
*51%* 



Average Monthly Users Based in US

12,555

#### Geographic - US Regions



## Unique Users by Region Mid-Atlantic 5,096 Midwest 2,661

Southeast 1,538

West 1,083

Southwest 1,051

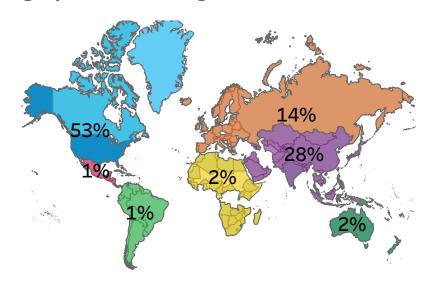
Northeast 523

Northwest 312

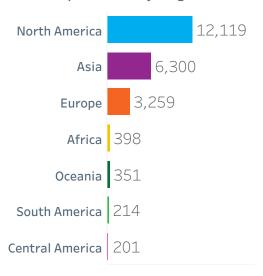
Unknown US 269

Non-Continental US 21

#### Geographic - World Regions



#### Unique Users by Region







UNDERSTANDING WEBSITE AUDIENCE DASHBOARD

#### **Time Frame**

3-months

#### **User Classifications**

- **Registered:** Users that have completed the registration form for this website.
- **Known, Not Registered:** Users that are identified in the BNP Media database but are not registered with this website.

#### **KPIs**

- Active Registered Users: Number of unique users who registered on the website, at any time, and visited the website within the 3-month time frame.
- Active Known Users: Number of unique users with known first-party data, regardless of website registration status, who visited the website within the 3-month time frame.
- Average Visits per User: The ratio of visits, by known users, to the number of known users.

#### Web Users

• Number of users who were active on the website each month, colored by user classification.

#### **Known Users by Account Age**

 Number of users who visited the website within the 3-month time frame and have been in the BNP Media database for the account age listed, colored by user classification.

#### **Known Users by Visit Frequency**

Number of times users visited the website within the 3-month time frame, colored by user classification.





UNDERSTANDING WEBSITE KNOWN USERS DASHBOARD

#### **Time Frame**

3-months

#### **KPIs**

- Average Monthly Users: Average number of monthly users who have had at least one session on the website.
- **Average Monthly Sessions:** Average number of monthly sessions on the website. A session is anytime a user has interacted with the website.
- Average Monthly Pageviews: Average number of total monthly pageviews on the website.

#### **Web Visitors**

- Users: Number of Users per month.
- **Sessions:** Number of times users interacted with the digital edition. Sessions are terminated after 30 minutes of inactivity.
- Pageviews: Number of Pageviews per month.

#### **Top 8 Content Topics**

• Average monthly pageviews for the top 8 content topics on the website.



#### Sponsored eBlasts





% of Recipients Engaged



Sends per Month

#### Activity by eBlast

Sponsorship

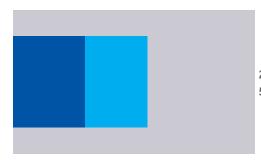
Avg

Type

Delivered

Exclusive

8,206



2,805 \* Unique Opens - Single Send Avg (34%) **5,222** \* Total Engaged Subscribers (55%)

**Engaged Subscriber:** Any subscriber who opened at least one email of this type in the report time frame.

Unique Recipients

Unique Opens - Single Send Avg

Unique Opens - All Sends

#### eBlast Activity Averages

eBlast Name	Sponsorship Type	Monthly Sends	Delivered	* Unique Opens	* Open Rate	Total Clicks	CTR
Adhesives & Sealants Industry	Exclusive	2.3	8,206	2,805	34.2%	282	3.4%

<sup>\*</sup> Due to Apple Mail Privacy enabled on user devices, opens/open rates may be inflated as of November 2021. Clicks are not impacted.



#### **Sponsored eBlasts** - Recipient Demographics & Locations

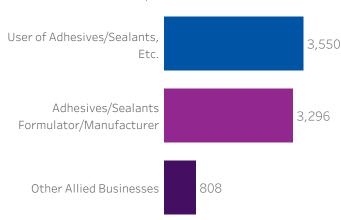
#### Demographic - Job Function



Purchasing 155

#### Demographic - Business/Industry



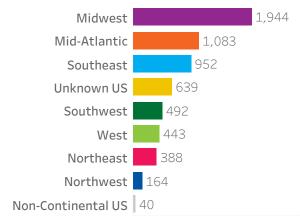


7,654 or 81% of recipients with responses

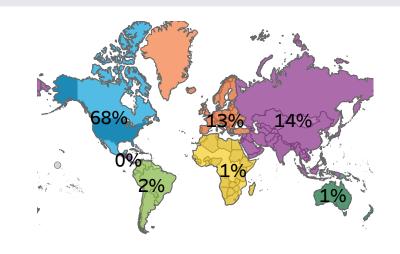
### 3% 36% 20% 17%

7,622 or 81% of recipients with responses

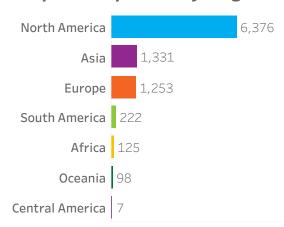
#### Unique Recipients by Region



65% of recipients are located in the US



#### Unique Recipients by Region



35% of recipients are located internationally





#### UNDERSTANDING eBLAST AUDIENCE DASHBOARD

#### **Time Frame**

3 Months

#### **KPIs**

- Total Average Delivered: The number of eBlasts (Advertising emails) delivered, excluding bounces.
- % of Recipients Engaged: The percentage of recipients who have opened\* an eBlast.
- Sends per Month: The average number of delivered Advertising eBlasts per month.

#### **Activity by eBlast**

- Exclusive Sponsorship Type: Single advertiser.
- Multi-Sponsored Sponsorship Type: Multiple advertisers.
- Average Delivered: The average number of emails delivered per eBlast.
- *Unique Opens, Single Send Avg:* The average unique opens\* (uniqueness calculated for each email sent) for all emails sent.
- **Total Engaged Subscribers:** The number of unique recipients who have opened\* one or more of the delivered emails.

#### **eBlast Activity Averages**

- Monthly Sends: Total number of eBlasts deployed per month.
- **Delivered:** Average number of eMails, per eBlast, deployed per month.
- Unique Opens: The average number of unique recipients (delivered) who opened\* a particular eBlast.
- Open Rate: The ratio of Unique Opens\* to Delivered.
- Total Clicks: Average number of recipients who clicked a link within a particular eBlast.
- CTR: Click Through Rate is the percentage of recipients who click on a link within the eBlast.

<sup>\*</sup>Due to Apple Mail Privacy enabled on user devices, opens/open rates may be inflated as of November 2021. Clicks are not impacted.



#### Social Media



17,960

Total Social Media Followers





#### Total Engagements



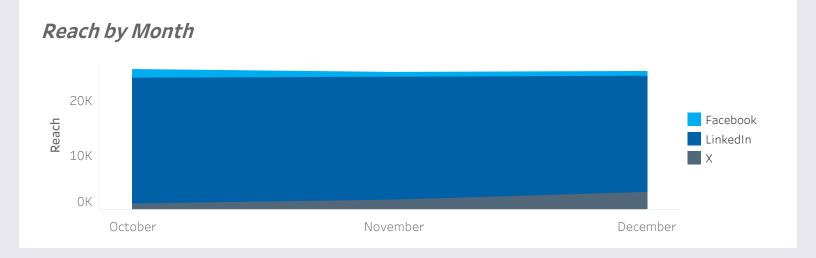
71



102



1,585







#### **Time Frame**

3 Months

#### **KPIs**

- Total Social Media Followers: The total number of social media followers per brand, as of the report date (not unique across all channels).
- *Engagements:* The reactions, comments, and shares on a post. Clicks are not included.

#### Followers by Channel

- Breakdown of followers by the specific social network.
- Followers is the total number who have followed the brand

#### **Total Engagements**

Total engagements by social network.

#### **Reach by Month**

- Breakdown by social network of the total reach by month.
- Reach is the number of individual users a post reached.



#### Webinars



*Unique Registrants* 

220



*Unique Attendees* 

113



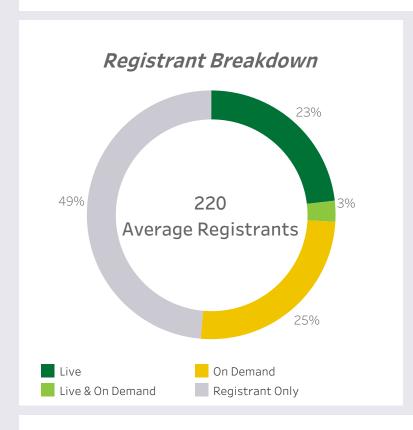
Registrant Attendance Rate

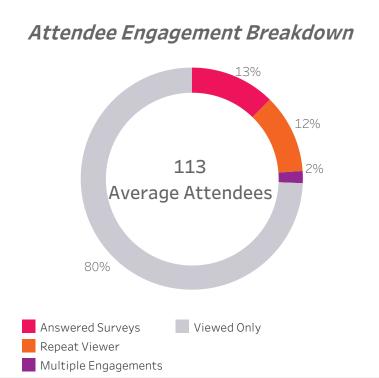
*51%* 



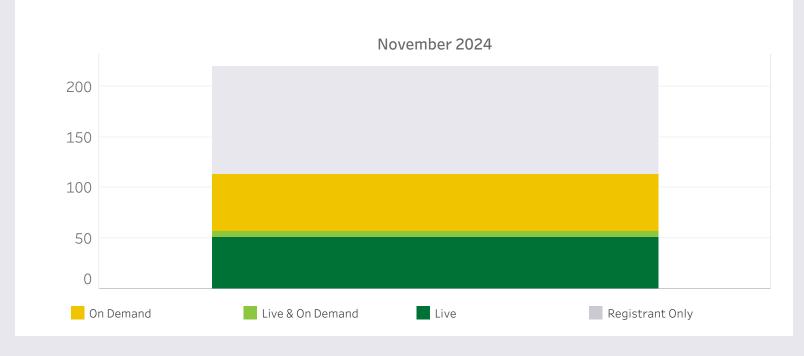
Average Attendees per Webinar

113



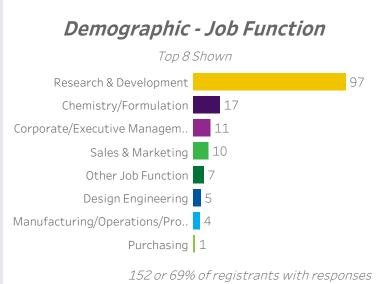


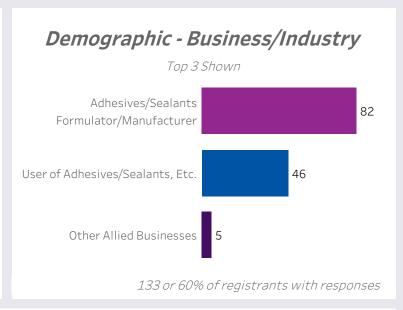
#### Registration & Attendance Analysis

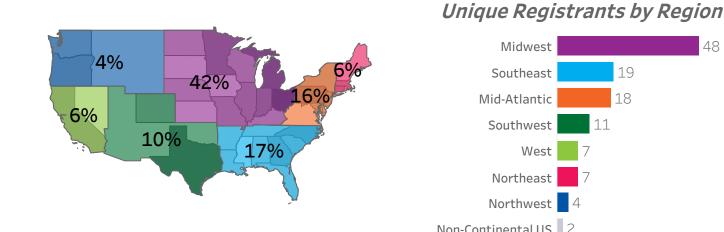


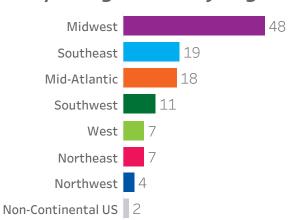


#### Webinars - Registrant Demographics & Locations

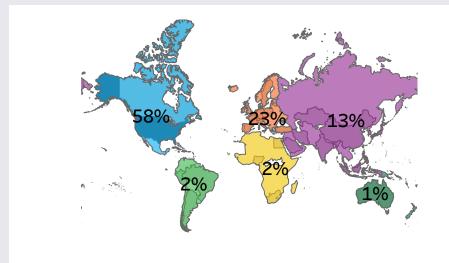




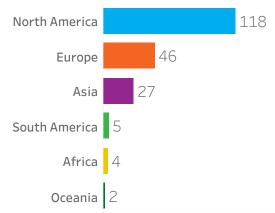




57% of registrants are located in the US



#### Unique Registrants by Region



43% of registrants are located internationally





UNDERSTANDING WEBINAR AUDIENCE DASHBOARD

#### **Time Frame**

3 months. If there were less than 5 webinars in the most recent 3 months, the time frame is extended (up to 1 year) to include the 5 most recent webinars.

#### **KPIs**

- *Unique Registrants:* The number of unique registrants across all webinars.
- Unique Attendees: The number of unique attendees across all webinars.
- Registrant Attendance Rate: The ratio of average attendance to average registration.
- Average Attendees per Webinar: The average number of attendees per webinar.

#### Registrant Breakdown

- Average Registrants: The average number of registrants per webinar.
- Registrant Only: Percentage of average registrants who did not attended webinar.
- Live: Percentage of average registrants who attended the live webinar.
- On Demand: Percentage of average registrants who viewed the webinar at a later date than the live webinar.
- Live & On Demand: Percentage of average registrants who attended the webinar live and viewed the webinar at a later date.

#### **Attendee Engagement Breakdown**

- Attendees: Average number of attendees per webinar.
- Answered a Survey: Percent of average attendees who responded to a survey question within a
  webinar.
- Downloaded Documents: Percent of average attendees who downloaded a document within a
  webinar.
- **Multiple Engagements:** Percent of average attendees who responded more than once and/or in more than one way, within a webinar.
- Repeat Viewer: Percent of average attendees who viewed a webinar several times.
- Answered Polls: Percent of average attendees who responded to a poll question within a
  webinar.
- Viewed Only: Percent of average attendees who only viewed a webinar.

#### **Registration & Attendance Analysis**

 Number of unique registrants and attendees per webinar, colored by the type of viewing engagement.



#### UNDERSTANDING AUDIENCE PROFILE DASHBOARD DEMOGRAPHICS & LOCATIONS

#### **Time Frame**

See product specific glossary page

#### **Demographic - Job Function**

• Number of customers identified by Job Functions reported.

#### **Demographic - Business/Industry**

• Number of customers identified by Business & Industry reported.

#### Geographic - US Regions

- Mid-Atlantic: Delaware, Maryland, New Jersey, New York, Pennsylvania, Virginia, Washington D.C. and West Virginia
- Midwest: Indiana, Illinois, Wisconsin, Minnesota, Iowa, Kansas, Kentucky, Michigan, Missouri, Nebraska, North Dakota, Ohio and South Dakota
- West: California and Nevada
- **Southeast:** Alabama, Arkansas, Florida, Georgia, Louisiana, Mississippi, North Carolina, South Carolina and Tennessee
- Southwest: Arizona, Colorado, New Mexico, Oklahoma, Texas and Utah
- Northeast: Connecticut, Maine, Massachusetts, New Hampshire, Rhode Island and Vermont
- Northwest: Idaho, Montana, Oregon, Washington and Wyoming
- Non-Continental US: Alaska, American Samoa, APO/FPO, Guam, Hawaii, Northern Mariana Island, Puerto Rico and U.S. Virgin Islands

#### Geographic - World Regional

- North America: Canada, Mexico and U.S.A.
- Asia: Continent of Asia, including Asia minor and Middle East
- **Europe:** Continental European nations (including United Kingdom and Ireland)
- Oceana: Australia, New Zealand and surrounding Pacific Island nations
- **South America:** Continental South American nations
- Africa: Continental African nations
- Central America: Costa Rica, Guatemala, Honduras, Panama and Nicaragua

### Audience Profile Glossary DEMOGRAPHICS APPENDIX (JOB FUNCTION)

Chemistry/Formulation  Corporate/Executive Management  Design Engineering  Manufacturing/Operations/Production/Import/Export/Supply Chain  Manufacturing/Operations/Production/Import/Export/Supply Chain  Manufacturing/Operations/Production/Import/Export/Supply Chain  Manufacturing/Operations/Production/Import/Export/Supply Chain  Manufacturing Design Management  Engineering  Environmental  Industrial Hygiene  Lab/R&D Engineering  Logistics. Distribution. Import/Export  Manufacturing Engineering  Must Pay  Need More Information  Other (specify)  Other Engineering  Production Engineering  Quality Management  Safety  Technical Engineering  Purchasing  Research & Development  Sales & Marketing  Sales & Marketing	Display Name	Included Demographics
Design Engineering  Manufacturing/Operations/Production/Import/Export/Supply Chain.  Mfg/Ops/Prod/Import/Export  Other Engineering  Other Job Function  Consulting Engineering  Design Management  Engineering  Environmental  Industrial Hygiene  Lab/R&D Engineering  Logistics, Distribution, Import/Export  Manufacturing Engineering  Must Pay  Need More Information  Other (specify)  Other Engineering  Production Engineering  Quality Management  Safety  Technical Engineering  Purchasing  Purchasing  Research & Development	Chemistry/Formulation	Chemistry/Formulation
Manufacturing/Operations/Production/Import/Export/Supply Chain Mfg/Ops/Prod/Import/Export Other Engineering Other Job Function  Design Management Engineering Environmental Industrial Hygiene Lab/R&D Engineering Logistics. Distribution. Import/Export Manufacturing Engineering Must Pay Need More Information Other (specify) Other Engineering (specify) Process Engineering Production Engineering Quality Management Safety Technical Engineering Purchasing Research & Development Research & Development	Corporate/Executive Management	Corporate/Executive Mgmt
Other Engineering Other Job Function Consulting Engineering Design Management Engineering Environmental Industrial Hygiene Lab/R&D Engineering Logistics. Distribution. Import/Export Manufacturing Engineering Must Pay Need More Information Other (specify) Other Engineering Production Engineering Quality Management Safety Technical Engineering Purchasing Research & Development	Design Engineering	Design Engineering
Other Job Function  Consulting Engineering  Design Management  Engineering  Environmental  Industrial Hygiene  Lab/R&D Engineering  Logistics. Distribution. Import/Export  Manufacturing Engineering  Must Pay  Need More Information  Other (specify)  Other Engineering  Production Engineering  Quality Management  Safety  Technical Engineering  Purchasing  Research & Development	Manufacturing/Operations/Production/Import/Export/Supply Chain	Mfg/Ops/Prod/Import/Export
Design Management  Engineering  Environmental  Industrial Hygiene  Lab/R&D Engineering  Logistics. Distribution. Import/Export  Manufacturing Engineering  Must Pay  Need More Information  Other (specify)  Other Engineering (specify)  Process Engineering  Production Engineering  Quality Management  Safety  Technical Engineering  Purchasing  Research & Development	Other Engineering	Application Engineering
Engineering Environmental Industrial Hygiene Lab/R&D Engineering Logistics. Distribution. Import/Export Manufacturing Engineering Must Pay Need More Information Other (specify) Other Engineering (specify) Process Engineering Production Engineering Quality Management Safety Technical Engineering Purchasing Research & Development	Other Job Function	Consulting Engineering
Environmental Industrial Hygiene Lab/R&D Engineering Logistics. Distribution. Import/Export Manufacturing Engineering Must Pay Need More Information Other (specify) Other Engineering Process Engineering Production Engineering Quality Management Safety Technical Engineering Purchasing Research & Development Research & Development		Design Management
Industrial Hygiene  Lab/R&D Engineering  Logistics. Distribution. Import/Export  Manufacturing Engineering  Must Pay  Need More Information  Other (specify)  Other Engineering (specify)  Process Engineering  Production Engineering  Quality Management  Safety  Technical Engineering  Purchasing  Purchasing  Research & Development		Engineering
Lab/R&D Engineering  Logistics. Distribution. Import/Export  Manufacturing Engineering  Must Pay  Need More Information  Other (specify)  Other Engineering (specify)  Process Engineering  Production Engineering  Quality Management  Safety  Technical Engineering  Purchasing  Research & Development		Environmental
Logistics. Distribution. Import/Export  Manufacturing Engineering  Must Pay  Need More Information  Other (specify)  Other Engineering (specify)  Process Engineering  Production Engineering  Quality Management  Safety  Technical Engineering  Purchasing  Purchasing  Research & Development  Research & Development		Industrial Hygiene
Manufacturing Engineering Must Pay Need More Information Other (specify) Other Engineering (specify) Process Engineering Production Engineering Quality Management Safety Technical Engineering Purchasing Purchasing Research & Development Research & Development		Lab/R&D Engineering
Must Pay  Need More Information  Other (specify)  Other Engineering (specify)  Process Engineering  Production Engineering  Quality Management  Safety  Technical Engineering  Purchasing  Purchasing  Research & Development  Must Pay  Need More Information  Other (specify)  Process Engineering  Production Engineering  Quality Management  Safety  Technical Engineering		Logistics. Distribution. Import/Export
Need More Information Other (specify) Other Engineering (specify) Process Engineering Production Engineering Quality Management Safety Technical Engineering Purchasing Purchasing Research & Development  Research & Development		Manufacturing Engineering
Other (specify) Other Engineering (specify) Process Engineering Production Engineering Quality Management Safety Technical Engineering Purchasing Purchasing Research & Development  Other (specify) Other Engineering (specify) Process Engineering Production Engineering Research & Development		Must Pay
Other Engineering (specify) Process Engineering Production Engineering Quality Management Safety Technical Engineering  Purchasing Purchasing Research & Development  Research & Development		Need More Information
Process Engineering Production Engineering Quality Management Safety Technical Engineering  Purchasing  Research & Development  Production Engineering  Research & Development  Research & Development		Other (specify)
Production Engineering  Quality Management  Safety  Technical Engineering  Purchasing  Purchasing  Research & Development  Research & Development		Other Engineering (specify)
Quality Management Safety Technical Engineering  Purchasing Purchasing Research & Development Research & Development		Process Engineering
Safety Technical Engineering  Purchasing Purchasing Research & Development Research & Development Research & Development		Production Engineering
Purchasing Purchasing Purchasing  Research & Development Research & Development		Quality Management
Purchasing Purchasing  Research & Development Research & Development		Safety
Research & Development Research & Development		Technical Engineering
	Purchasing	Purchasing
Sales & Marketing Sales & Marketing	Research & Development	Research & Development
	Sales & Marketing	Sales & Marketing

**Included Demographics** 

Adhesives/Sealants Formulator/Manufacturer	Adhesives/Sealants
	Adhesives/Sealants Formulator
	Adhesives/Sealants Prod
	Other Adhesives/Sealants/Mfg
	Pressure Sensitives
Other Allied Businesses	Advanced Ceramics
	Aerospace Products/Parts
	Air Conditioning & Refrigeration
	All Other Thermal Processing Equip
	Building Materials and Construction
	Chemicals & Allied Products
	Chemicals/Raw Materials
	Coatings
	Computer & Electronics Products
	Contract Manufacturing
	Control Instruments
	Distributor
	Electrical Housewares & Portable
	Engineering & Consulting Firms
	Equipment
	Fabricated Metal Products
	Government
	Household Laundry Equipment
	Industrial
	Machinery Madisal Equipment & Supplies
	Medical Equipment & Supplies
	Motor Vehicle. Body. Trailers. Parts
	Must Pay
	Need More Information
	Old Code AE
	Old Code U1
	Old Code V1
	Other (specify)
	Other Electrical Equipment
	Other Miscellaneous Manufacturing
	Other Supplier (specify)
	Packaging
	Packaging/Containers
	Paint/Coatings Formulator/Man
	Petroleum Refining. Coal
	Plastics & Rubber
	Printing Ink Formulator/Manufacturer
	Printing. Publishing & Allied
	Research & Development Services
	Supplier
	Test & Measurement Equipment
	Textile Mill Products
	User of Adhesives/Sealants. etc.
	Wood. Pulp/Paper & Allied Product
User of Adhesives/Sealants, Etc.	
OBOL OLIMOTOCOLOCUIUILO, E.C.	Composites
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oss. or ransorves, sectiones, Etc.	Construction Electrical/Electronic Food & Med/Pharm Prod Lumber/Wood/Furniture/Prod Metals Other Users of Adhesives Pckg/Paper Prod/Converting Plastics/Rubber/Elastomers Product Assembly

Display Name





DATA SOURCE REFERENCE (PAGE 1)

#### BNP Customer Database - omeda.com

Primary source of record for all first party customer data and activities including: Subscriber Registrations, Demographics, Physical Addresses, Business & Job Function Demographic responses, Product Subscriptions, Email Deployments, Website Visits, eMagazine Visits, Digital Edition Visits.

#### Usage by Report Section

#### **Audience Profile**

- Unique Active Customers
- Print Magazine, Digital Edition, eMagazine: Subscriber Counts
- eNewsletter: Recipients, Engagement, Sends
- eBlasts: Delivered, Engagement, Sends
- Website: Active Registrants
- **Demographics:** Job Functions & Business Industry mapped to consolidated categories as per Demographic Mapping Reference
- Locations: Locations of known customers with first party address data

#### Magazine/eMagazine

- Magazine Summary: All data
- eMagazine/Digital Edition Summary: Total Qualified Subscribers, Notification eMail Metrics
- **Demographics:** Job Functions & Business Industry mapped to consolidated categories as per Demographic Mapping Reference
- Locations: Locations of known customers with first party address data

#### **eNewsletters**

All Pages: All data

#### Website

- Known User Activity: All data
- **User Demographics:** Job Functions & Business Industry mapped to consolidated categories as per *Demographic Mapping Reference*

#### **eBlasts**

All Pages: All data

#### **Continuing Education**

- Websites & eNews: eNews Delivery, Activity by eNewsletter
- Demographics: Job Functions & Business Industry mapped to consolidated categories as per Demographic Mapping Reference

• Locations: Locations of known customers with first party address data

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#### **Events**

- **Demographics:** Job Functions & Business Industry mapped to consolidated categories as per Demographic Mapping Reference
- Locations: Locations of known customers with first party address data

#### **Webinars**

- Demographics: Job Functions & Business Industry mapped to consolidated categories as per Demographic Mapping Reference
- · Locations: Locations of known customers with first party address data

#### Google Analytics - google.com/analytics

Web Analytics service offered by Google that tracks and reports website traffic. Used to track all usage (known & anonymous) across websites, eMagazines, Digital Editions, Continuing Education.

#### Usage by Report Section

#### **Audience Profile**

- Website: Average Monthly Users, Average Monthly Pageviews
- Continuing Education: Monthly Website Pageviews

#### eMagazine/Magazine

• eMagazine/Digital Edition Summary: Issue Pageviews, Sessions, Session Duration

#### Website

- Website Overview: Website Users, Sessions, Pageviews, Top Content Topics
- User Locations: Website User Locations

#### **Continuing Education**

Websites & eNews: Monthly Website Pageviews, All Website Visitors data

#### Falcon Social Media Platform - falcon.io

Single platform management and analytics for Facebook, Twitter, Instagram, LinkedIN accounts. falcon.io

#### Usage by Report Section

#### **Audience Profile**

Social Media: Follower Count by Channel

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DATA SOURCE REFERENCE (PAGE 3)

#### Social Media

All Pages: All data

#### Building Media Inc. - buildingmedia.com

Developer of innovative online learning management programs and e-Learning courseware built exclusively for the construction community. Hosts and manages Continuing Education Centers.

#### Usage by Report Section

#### **Audience Profile**

• Continuing Education: Active Registered Users

#### **Continuing Education**

- Websites & eNews: Active Registered Users
- CE Courses & Tests: All data

#### Aventri - aventri.com

Event Management Platform used to process registration and administration of in person, virtual and hybrid events.

#### Usage by Report Section

#### **Audience Profile**

Events: Average Attendees per Event

#### **Events**

Event Overview: All data

#### Intrado - intrado.com

Webinar and interactive media platform. Technology and administration of Webinars.

#### Usage by Report Section

#### **Audience Profile**

• Webinars: Average Registrants, Average Attendees

#### **Webinars**

· Webinars Overview: All data